Business Representation in Moscow & Comprehensive Support

(business meetings, negotiations, and presentations, full-cycle marketing, legal support, independent valuation, and technical support for special-purpose machinery and equipment)

Комплексное сопровождение бизнеса

(маркетинг и юридическая поддержка, независимая оценка и техническое сопровождение спецтехники и оборудования)

www.MELANiAGROUP.ru

We are delighted to propose a mutually beneficial partnership

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Service Packages (One-Off Services) / Тарифные планы (разовые услуги) / 资费方案：单次专项服务

Corporate Marketing Services:

Service Description	Service Fee
Growing the Client Base and Developing Sales Channels in Russia	By Agreement
Listing in the B2B-Portal Company Directory (World-Russian Business)	from **5,000** RUB / month
Local Business Representation in Moscow (face-to-face negotiations, on-site client visits, and brand promotion)	from **20,000** RUB / service
Exhibition Representation in Moscow (trade show attendance, negotiations, hosting clients, and brand promotion)	from **30,000** RUB / service
Commercial Proposal Development	from **15,000** RUB / service
Feature Article on a Product or Company Published on the B2B Portal (World–Russia Business)	from **30,000** RUB / service
Incoming Lead Management & Client Consultations (Moscow)	from **50,000** RUB / month
Comprehensive Background Check of Russian Counterparties (Companies)	from **30,000** RUB / service
Quarterly Marketing Strategy Development	from **100,000** RUB/qtr
Russian Market Analysis (competitor analysis, as well as changes in legislation and regulations)	from **100,000** RUB/qtr
Dedicated News Feed for Your Company, Products, and Services on a B2B Portal	from **5,000** RUB / month
Real-Time Monitoring & Trend Analysis of Russian Industry and Economy News	from **100,000** RUB/qtr
Corporate & Brand Reputation Management in Russia	By Agreement
Client and Counterparty Complaint Resolution (in compliance with agreements and applicable laws)	from **30,000** RUB / service
Comprehensive Due Diligence of Chinese Counterparties (Companies)	from **30,000** RUB / service

Corporate Legal Support:

Service Description	Service Fee
Custom Contract and Agreement Drafting	from **25,000** RUB / service
Contract Legal Due Diligence & Regulatory Compliance Audit	from **25,000** RUB / service
Audit of Amendments to Sector-Specific Legislation and Regulations in the Russian Federation	from **25,000** RUB / service
Out-of-Court Dispute Settlement & Formal Demand Letter Drafting	from **25,000** RUB / service
Full-Scale Legal Representation and Defense in Russian Commercial Courts	By Agreement
Accounts Receivable Debt Collection (including litigation)	By Agreement
New Product Launch Business Plan (China sourcing, market analytics, and marketing)	By Agreement
Government Relations in Russia (regulatory compliance documentation)	from **25,000** RUB / service

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Business Consulting Services (Tax Law and Bookkeeping / Accounting):

Service Description	Service Fee
Business & Investment Advisory in Russia (including tax regime structuring and end-to-end regulatory compliance)	from **20,000** RUB / service
Legal Consulting on the Deregistration and Liquidation of Legal Entities in the Russian Federation (including the development of an optimal exit strategy and legal support)	from **20,000** RUB / service
FTS Filing & Regulatory Compliance Documentation Preparation	from **5,000** RUB / service
Preparation of Documents for the Social Fund of Russia (SFR, formerly FSS)	from **5,000** RUB / service
CFC Notification & Tax Return Preparation	By Agreement
Drafting Written Responses and Explanations to FTS Audit Results, Tax Inquiries, and Arrears Notices	from **20,000** RUB / service
Drafting Objections and Responses to FCS Customs Valuation Disputes, Inspections, and Inquiries	from **20,000** RUB / service
Quarterly Counterparty Account Reconciliation & Balance Verification	from **20,000** RUB / service
Accounts Receivable Debt Collection (drafting official demand letters to debtors and counterparties)	from **10,000** RUB / service

Government & Institutional Relations:

Service Description	Service Fee
Reporting to the Police (in a case involving suspected fraud) / Preparation of a Formal Police Report	from **10,000** RUB / service
Filing a Complaint Against Police Actions or Inaction	from **10,000** RUB / service
Administrative Review Application or Appeal Against a Police Decision	from **15,000** RUB / service
Petition to the Prosecutor's Office for Supervisory Review	from **20,000** RUB / service
Preparation of a Formal Request for a Personal Reception by the Head of the Police Authority / Prosecutor's Office Concerning a Submitted Petition and Actions Taken Thereon	from **30,000** RUB / service
Bank Fraud Notification (Suspected Fraud Cases) / Statement Preparation	from **10,000** RUB / service
Insurance Claim & Incident Statement Preparation	from **15,000** RUB / service
Preparation of a Formal Application to the Federal Bailiff Service of the Russian Federation (FSSP) Concerning the Relevant Matter	from **15,000** RUB / service
Preparation of a Formal Application to the Federal Penitentiary Service of the Russian Federation (FSIN) Concerning the Relevant Matter	from **15,000** RUB / service
Judicial Challenge of State Authority Actions (Inaction) & Claim Drafting	from **20,000** RUB / service

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Technical & Engineering Services (in cooperation with ATLAS-Rus.ru):

Service Description	Service Fee
On-Site Service Engineer Visit for Technical Maintenance (Fault Detection) of Industrial Equipment	from **100,000** RUB / service
On-Site Field Service for Road Machinery Maintenance & Diagnostics (Road Rollers / Compactors)	from **50,000** RUB / service
On-Site Field Service for Road Machinery Maintenance & Diagnostics (Road Milling Machines and Asphalt Pavers)	from **80,000** RUB / service
On-Site Field Service for Construction Equipment Maintenance & Diagnostics (Wheeled and Crawler Excavators, incl. Chinese-models)	from **70,000** RUB / service
On-Site Field Service for Construction Equipment Maintenance & Diagnostics (Wheel Loaders, incl. Chinese-manufactured models)	from **50,000** RUB / service
On-Site Field Service for Lifting & Cargo Handling Machinery Maintenance & Diagnostics (Cranes, Port Equipment)	By Agreement
On-Site Field Service for Mining & Underground Equipment Maintenance and Diagnostics	By Agreement
On-Site Independent Appraisal of Heavy & Special Machinery (including Chinese OEMs)	from **70,000** RUB / service
Comprehensive Technical Audit of Manufacturing / Production Lines	By Agreement
Technical Audit for Upgrading & Retrofitting Production Lines and Plant Equipment	By Agreement
Regulatory & Legislative Update for Russia's Industrial Engineering Sector (Special Machinery, Equipment, Machine Tools, Engineering)	from **70,000** RUB / service
Technical Consultations and Demonstrations (including PPT presentations) at the Client's Premises	from **70,000** RUB / service
Provision of Technical Consultations, Conducting Negotiations, and On-Site Demonstrations (incl PPT presentations) at the Client's Facilities Accompanied by a Chinese Interpreter	By Agreement
Legal Services in the Technology Sector: Drafting and Legal Review of Technical Specifications (Technical Agreements) in Contracts	from **70,000** RUB / service
Legal Services in the Technology Sector: Drafting of Technical Documentation and Regulatory Compliance Certificates / Documents	from **80,000** RUB / service
Legal Services in the Technology Sector: Handling Client Technical Complaints and Resolving Quality Disputes / Manufacturer Claims	By Agreement
Assistance in the Sale of Special-Purpose Machinery and Equipment	By Agreement
Machinery Demonstrations (Warehouse Equipment — Forklifts)	from **25,000** RUB / service
Machinery Demonstrations (Backhoe Loaders)	from **40,000** RUB / service
Machinery Demonstrations (Wheel Loaders)	from **30,000** RUB / service
Machinery Demonstrations (Wheeled Excavators)	from **45,000** RUB / service
Machinery Demonstrations (Road Rollers)	from **30,000** RUB / service
Machinery Demonstrations (Asphalt Pavers)	from **45,000** RUB / service
Machinery Demonstrations (Road Milling Machines)	from **45,000** RUB / service
Machinery Demonstrations (Motor Graders)	from **45,000** RUB / service
Machinery Demonstrations (Material Handlers) *by type ATLAS-TEREX, FUCHS 360*	from **65,000** RUB / service
Independent Desktop Valuation of Specialized Machinery (Based on Technical Parameters) Without Site Inspection	from **30,000** RUB / service

‘ Personnel Hold Valid (Russian State Technical Supervision Authority) Operator Certificates of Special Categories B, C, D (Qualification Grades 4–5)

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Legal Support (Court Proceedings):

Service Description	Service Fee
Pre-Trial Case Preparation (situation analysis, data collection, and drafting of a formal claim)	from **15,000** RUB / service
Lawsuit Filing & Statement of Claim Preparation (claim drafting, evidence review, Civil Procedure)	from **15,000** RUB / service
Commercial Lawsuit Filing & Statement of Claim Preparation (claim drafting, evidence review, Commercial Procedure)	from **25,000** RUB / service
Civil Claim in Criminal Proceedings (drafting the claim, evidence analysis, Criminal Procedure Code)	from **25,000** RUB / service
Preparation of Motions / Statements of Defense (Responses to Claims) under the Civil, Arbitrazh (Commercial), and Criminal Procedure Codes	from **5,000** RUB / service
Representation at Court Hearings (Comprehensive Legal Case Management)	By Agreement
Preparation of Court Complaints Pursuant to Article 125 of the Criminal Procedure Code of the Russian Federation (Challenging Police Actions)	from **15,000** RUB / service
Preparation of Formal Applications (Complaints) Concerning the Actions of the Federal Bailiff Service of the Russian Federation (FSSP)	from **15,000** RUB / service
Appellate Complaint / Appeal (case analysis, preparation, Civil Procedure Code of the Russian Federation)	from **25,000** RUB / service
Appellate Complaint / Appeal (case analysis, preparation, Arbitrazh (Commercial) Procedure Code of the Russian Federation)	from **35,000** RUB / service
Criminal Appeal Filing & Brief (case review, drafting, Criminal Procedure)	from **35,000** RUB / service
Other Legal & Consulting Services	By Agreement

’ The fee is subject to negotiation. Business travel (as agreed by the parties); default place of service performance: Moscow.
” All prices are in Russian Rubles (RUB)
‘’’ Fee for Single (One-Off) Services (as agreed by the parties)
“” Pricing is valid for 2026 (please contact our account managers for the latest updates).

- “”” Upon paying for services for a quarter (3 months) in a single lump-sum payment, a 10% discount shall apply to each month.

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Тарифные планы / “сервис с ежемесячной подпиской” /资费方案：月度托管服务

«Junior»	«Life»
✓ Размещение информации на B2B-портале Panda888.ru (китайско-российский бизнес) с указанием наименования компании и товаров/услуг	✓ Все услуги тарифа («Junior»)
✓ Предоставление контактов для китайских фабрик	✓ 1 каталог（. PDF）/ 3Mb
✓ Отдельная страница для вашей компании (http://Panda888.ru/ “贵公司名称” /)	✓ Выделен корпоративный eMail （с пересылкой сообщений）
✓ 5 слайдов о компании/товарах(услугах)	
Стоимость услуг /месяц	
15,000 ₽/месяц”	25,000 ₽/месяц”

您可以直接从中国在俄罗斯开展业务，我们可以提供全面的交易支持

（包括商业咨询和法律支持）

«Basic»	«Standart»	«Premium»
✓ Все услуги тарифа «Life»	✓ Все услуги тарифа «Basic»	✓Все услуги тарифа «Standart»
✓ Поддержка клиентов (тел)	✓ Юридическое сопровождение ✓ (1-3 договора)	✓ Анализ изменений Законодательства
✓ Юридическое сопровождение ✓ (1 договор)	**1-3** бизнес-встречи с клиентом (Москва)’	✓ Маркетинговый анализ (ежеквартальный)
✓ **1** бизнес-встреча с клиентом (Москва)’		
Стоимость услуг/месяц		
45,000 ₽/месяц”	75,000 ₽/ месяц”	95,000 ₽/ месяц”

«Premium ATLAS-Rus»	«Premium ATLAS-Rus +»
✓ Все услуги тарифа «Premium»	✓ Все услуги тарифа «Premium ATLAS-Rus»
✓ Выездное техобслуживание	✓ Прочие инженерные услуги
Стоимость услуг/месяц	
по согласованию	по согласованию

’ Сумма обсуждается. Командировка (по договоренности), место оказания услуг: Москва (по умолчанию)
” Все суммы указаны в российских рублях.
‘”Стоимость разовых услуг (по договоренности)
“” Стоимость услуг действительна на 2026 год (просим уточнять у менеджеров изменения)
“”’ Оплатите услуги за квартал (3 месяца) единовременным платежом и получите скидку 10% на каждый месяц.

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Пожалуйста, свяжитесь с менеджером, для получения коммерческого предложения:
ostroumova@melania.group

Желаем успеха вашему бизнесу !

Мы искренне надеемся на сотрудничество с вашей компанией и достижение общего процветания!

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